

Dependable... Reliable... Certified!

In This Issue Lozier Maintenance Plan **Valuable Discounts** oWhyLozier/Lennox For Your HVAC Needs? oGowith iComfort S30 Smart Thermostat o Lozieris Your SAVE-Certified Heating & Cooling Contractor

Now Is The Best Time To Give Lozier A Call! 267-1000 www.LozierHeatingCooling.com



Up to 98.7% efficient

Dave Lennox Signature System is the most efficient and quietest system you can buy.

You can receive **\$3,550.00** or more in rebates when you purchase a new Dave Lennox Signature System with dual fuel. Call us and ask about how "Going Green with Lozier & Lennox" can help save our natural resources.





The Lennox XC25 is the quietest and most efficient central air conditioner you can buy!

The XC25 from the Dave Lennox Signature Collection keeps you completely cool and relaxed in your home. But as good as the XC25 makes you feel, what's even cooler is the innovation behind it. Precision engineered with variable-capacity cooling, automatically provides more or less cooling as necessary to maintain a consistent temperature throughout your home.

With industry-leading efficiencies of up to 26.00 SEER, the XC25 can save you hundreds of dollars each year on your utility bills. The exclusive silent-comfort technology makes the XC25 up to your car, automatically making adjustments as 50% quieter than a standard air conditioner.

The Lennox SLP98V is the most efficient and quietest furnace you can buy!

This furnace not only makes you feel perfectly comfortable, but will also make you feel even better about your decision, month after month. That's the power of the SLP98V, the most energy-efficient furnace you can buy.

It can dramatically lower your utility costs. It is engineered to be virtually silent, even when running at full capacity, it's the quietest furnace you can buy.

The highly efficient variable-capacity system saves energy and reduces energy costs. It operates much like the cruise control system on necessary to allow maximum fuel efficiency.

ave... Up or more in Savings!*

Save with Lozier and Lennox when you purchase a new Dave Lennox Signature System with Dual Fuel. This is a variable-capacity Heating & Cooling System with variable speed for your complete comfort. You can save up to 50% off your energy bill each month compared to an older inefficient system.

DAVE LENNOX SIGNATURE SERIES SYSTEMS

Please consult your Lozier Heating and Cooling representative for complete details. *Offers available for qualifying applicants only Fall 2016 Promotional Dates thru 11/25/16 These offers are not applicable with other discounts.

Financing Available

Lozier and Lennox, two names you can trust. Lozier Heating and Cooling has been successfully working with lowans in the Greater Des Moines area for 110 years. Lennox, a leader in the industry, built right here in Central Iowa, since 1895.

*Offers available through 11/25/2016. These offers are not applicable with other discounts. Call Lozier for details.

Check Us out 267-1000 www.LozierHeatingCooling.com

Lozier Delivering On Our Promise For 110 Years!



Lozier Heating and Cooling is my choice as a heating and cooling contractor when I need HVAC work on my projects at home or for my customers. As an upscale residential general contractor striving to provide the best product and services to my customers it's important to have a company like Lozier as a

subcontractor. They provide great service before and after the sale, they are there when I need them and the workmanship is great!



When it came time to replace the original heating and cooling system in the house we called Lozier Heating and Cooling. It's been 12 years since that replacement and could not be happier. We continue with routine service in the fall and

spring to get the best out of our system. I feel that we can trust Lozier for all our heating and cooling needs.



We have used Lozier Heating and Cooling over 30 years for our business and home. From routine service in the fall and spring to replacing the old heating and cooling system at home and work, we feel that we can trust Lozier for all our heating and cooling needs. They offer timely service and work with our busy schedule.

IOZIFR

Tom Miller Electric Pump Des Moines, IA

Ken Stone Ken Stone Construction West Des Moines, IA



iComfort S30 Smart Thermostat



Automatic Updates mean the iComfort S30 always has the latest software and functionality

Seven-Day weather Forecasts and air quality conditions are offered for your local area, so you'll always know what's happening outside.

Beautiful 7" HD Color Touchscreen with light sensor automatically adjusts brightness.

Performance Reports allow you to see your

system's energy use on your thermostat, mobile app or web portal site, so you can adjust settings as needed to improve efficiency

Animated Screen Savers are designed with graphics that match outdoor weather

conditions. Precise Comfort® Plus holds your homes temperature to within 0.5 degree or less when used with premium Lennox® equipment.

Adapts to your life. Perfectly.

Your schedule may change. The weather may change. Even the air quality in your neighborhood may change. But the iComfort® S30 adapts to help deliver the ultimate in comfort, energy savings and peace of mind.

The iComfort S30 brings new innovation to energy savings.

THE STANDARD WAY

With a conventional programmable thermostat, you have to set your schedule based on what you think it will be. There's not much room for flexibility or change.

SMART AWAY™ MODE IS AN EASIER WAY

The iComfort[®] S30 Smart Away Mode automatically creates a schedule based on when you leave and when you come home. So you can get an energy-savings schedule without even thinking about it.

Save energy when you're away. But always come home to comfort.

LEAVING YOUR HOUSE

The iComfort[®] S30 Smart Away Mode works with the app on your mobile phone to detect when you're leaving, and automatically puts your system into an energy-saving mode.



RETURNING HOME

If you or a family member returns home, your mobile phone tells the iComfort S30 that you are on your way. Smart Away then returns your system to a normal schedule, welcoming you home with a comfortable environment.

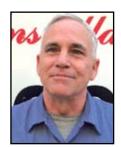


The iComfort S30 can work with multiple phones at the same time, and you can choose how wide you want your virtual boundary area to be.

BET

ER

Up Close and Personal



Joe started with Lozier Heating and Cooling over 23 years ago! He is a great asset to the install team.

When Joe is away from work he enjoys playing the guitar, church activities, fishing and spending time with his grandchildren.

Joe Shelly Install Tech

Ellie started with the company in 2014 working as general office administration and has since moved to our service dispatch position. She works with all our service techs and customers scheduling the service calls.

When Ellie is away from the office she enjoys her vacations, evenings out to dinner with her sitting around bonfires with friends and spoiling her two dogs.

The #1 Rated HC16 is now the Carbon Clean 16!

You can count on the Healthy Climate Carbon Clean 16

Unlike electrostatic air cleaners that can elevate indoor ozone levels, the Carbon Clean 16 provides thorough, unmatched filtration throughout your home while reducing ozone, a known lung irritant. Much like plants and trees absorb carbon dioxide and release oxygen back into the atmosphere, the Carbon Clean 16 air filter removes harmful ozone from indoor air and converts it into clean, healthy oxygen.

As part of this natural and efficient purification process, carbon inside the filter that's treated with oxygen reacts with odors and airborne pollutants to neutralize them before they're circulated back into your homes air.





Ellie Birdsell Dispatcher



Mike started his career as a service technician in 1999. He's been employed with Lozier nearly 7 years. Mike says he enjoys his job because "I am appreciated by my customers and the company I work for".

After hours he likes to go camping, fishing, riding the bike trails and walking his Huskies with the family.

Mike Britson Service Tech



Lennox is built on a legacy of innovative firsts, from the introduction of the rivetedsteel furnace in 1895 to some of the most efficient air conditioners available today. Over the years, Lennox has set the standard for home comfort, and we continue to push the standard forward with a lineup of more than 60 leading-edge products and a network of more than 6,000 full-service dealers, Including Des Moines' own Lozier Heating & Cooling who has been servicing the Greater Des Moines area over 100 years. Among the pioneers of modern home comfort, no one stands taller than Dave Lennox. Working from his machine shop in Iowa, he single-handedly elevated the American standard of living by building the first Lennox riveted furnace.

For the Industry's leading Heating and **Cooling Products and Indoor Air Quality** Solutions - look no further than Lozier and Lennox[®].



BEST PureAir[™]... air purification system

Air Pollution Inside Your Home? According to the U.S. Environmental Protection Agency, the air inside the average home is up to five times, and occasionally one hundred times more polluted than the air outside.

Dust, Chemicals, Mold, Mildew, Bacteria, Viruses, Pet Dander... These tiny particles are all very common in homes. They can cause problems that can inhibit the simple joys of life. This is why Lennox developed the innovative PureAir purification system. It is the only system to attack all three classes of contaminants.

Unmatched Purification and Filtration

Many technologies available today only combat one or two classes of air contaminants. The PureAir purification system is designed to combat all three.

Particles... (any substance measuring less than 100 microns in diameter) Removes more that 95% of particles down to 0.3 micron, including dust, pollen and pet dander.

Bioaerosols and Microorganisms...

(microscopic living organisms that grow and reproduce in warm, humid places) Removes down to 0.01 micron, including viruses, dust mites, bacteria, mold spores and fungi.

Odors/Chemical Vapors... (air contaminants in the form of gases) Destroys volatile organic compounds (VOCs) and odors from sources like cleaning supplies, solvents used in carpeting or furniture, paints, cooking smells and pet odors.

Lozier Heating and Cooling... 110 Years and Still Going Strong!









Better Than Lozier!





Adapting to your life in real time.

Schedule IQ[™] Technology works with Smart Away Mode to help optimize heating and cooling based on the patterns of your family's schedule.



Enter the times you normally go to sleep and wake up, along with the temperatures you would prefer. The iComfort S30 does the rest.



Should you schedule change, the iComfort S30 will detect that you've left early, using input from your mobile phone. You don't have to make an adjustment to your heating and cooling. The iComfort S30 will do it for you.

Powerful temperature and humidity control.

Comfort is a combination of temperature and humidity. The iComfort® S30 controls both with intuitive precision.

Your environment, your way, with just a touch.

SET IT TO 72, AND IT FEELS LIKE 72

The iComfort S30 Feels Like[™] Temperature is similar to the "Feels Like" temperature in a weather report. It takes into account the temperature and humidity to help make your home feel exactly like you want it.



THE PERFECT ENVIRONMENT, ALL YEAR LONG Set the iComfort S30's Perfect Temp, and your system will heat or cool as needed to preserve your temperature in any weather, year-round.

Allergen Defender. Because air quality is a major part of comfort.

40% of kids and 30% of adults deal with some form of respiratory difficulty*

44,000 adults have an asthma attack every day in America**



ALLERGY RELIEF EXACTLY WHEN IT'S NEEDED

The iComfort S30's Allergen Defender monitors the air quality and pollen levels of your local zip code and automatically turns the fan on to to clean your home's air when outdoor levels are high.

HUMIDITY IN IDEAL BALANCE

Excess humidity can make air feel heavy and uncomfortable, while causing mold growth in your home.

Climate IQ® Technology monitors humidity levels and removes excess moisture for healthier, more comfortable air.

Peace of mind is also part of your comfort.

The iComfort S30s advanced warnings can predict some problems before they even happen

Something as simple as a longer-than-normal run time can be a symptom of a much larger problem. The iComfort S30 can alert you to issues early on, before they interrupt your comfort.

YOUR DEALER CAN ADDRESS MANY PROBLEMS FROM ANYWHERE

The iComfort S30 lets your dealer make remote adjustments. This means many problems can be diagnosed and even solved without a service call to your home.

*Source American College of Asthma, Allergy and Immunology **Source Asthma and Allergy Foundation of America



Lozier and Lennox Innovative Products

There are many reasons to choose Lennox for your heating

Perfectly efficient!

Thanks to Precise Comfort technology with the variable-

and cooling needs, starting with our innovative products.

Product Innovation

Lennox is built on a legacy of innovative firsts, from the introduction of the riveted-steel furnace in 1895, to a solar-assisted home comfort system of today. The legacy continues with exclusive technologies that deliver the ultimate in quiet, consistent heating and cooling. As an industry leader, we can do what no one else can—deliver the complete range of products needed to assure your total comfort.

ENERGY STAR Partner of the Year



As a four-time winner of the ENERGY STAR® Manufacturing Partner of the Year Award—and the first and only winner in the heating and cooling industry—Lennox offers a complete selection of high-efficiency systems that can save you hundreds of dollars every year on your utility bills. These systems help keep

you comfortable year-round and contribute to a cleaner global environment. Want tips for making your home more energy efficient? Get ideas, guidelines, information and more at www.itpaystolivesmart.com.



Healthy Climate Solutions

Advanced products like air purifiers and cleaners, working together with a Lennox heating and cooling system, help

reduce concentrations of allergens and other contaminants in the air. They also help improve air circulation and balance humidity levels and unlike many competitors' products, these systems clean the air without producing ozone, a known lung irritant.

The quietest high-efficiency furnace you can buy!

Up to 98.7% efficient

Imagine a furnace that not only makes you feel perfectly comfortable, but will also make you feel even better about your decision month after month. That's the power of the SLP98V, the most energy-efficient furnace you can buy. As the industries quietest furnace, it is engineered to be virtually silent, even when running at full capacity.

The industry's most innovative heating system makes time at home with family and friends more enjoyable. Now that's something you can really feel good about.

Unlike conventional single-stage furnaces that always run at full speed, the SLP98V's variable-capacity system quietly ramps up to speed, so there are no loud blasts of air at start-up or any other point of operation.

capacity system, the SLP98V, while in "Fan On" mode, can provide continuous air

filtration for two-thirds the cost of a standard single-stage furnace. During warm-weather months, when the furnace acts as an air-delivery system, this technology helps your air conditioner or heat pump remove excess moisture from the air.

Precise Comfort technology, using iComfort or a traditional 2-stage thermostat, allows the SLP98V to adjust its output to respond to different conditions... without over conditioning the air or wasting energy. By constantly monitoring and automatically adjusting heat and airflow, the SLP98V can modify output from 35% rated capacity to 100%, in increments as small as 1%, or larger as needed to provide even temperature and consistent comfort. By comparison, a typical single-stage furnace operates at full heating capacity every time it cycles on.

Choose Our Dual-Fuel Comfort Option



Our dual-fuel system offers the perfect combination of efficiency and comfort with two energy sources... an electric heat pump and a gas furnace. What makes this system so ideal is that it seamlessly alternates between the two energy sources,

depending on outdoor conditions. The heat pump functions as both a heating and cooling system, reducing gas fuel consumption. On extra cold days, the gas furnace becomes the primary heat source, ensuring maximum comfort is maintained.

Redefining comfort and efficiency

Every so often a product comes along that causes an entire industry to change its thinking. In the world of home comfort, the XP25 has done just that. Thanks to revolutionary Precise Comfort technology, the XP25 maintains a consistent temperature by making tiny, ongoing adjustments to its output throughout the day. Exacting precision is also what makes the XP25 the most efficient heat pump, with an industry-high SEER (Seasonal Energy Efficiency Ratio) of 23.50 and an HSPF (Heating Seasonal Performance Factor) rating of 10.20. For ultimate savings, the XP25 can be combined with SunSource solar modules, allowing you to use energy from the sun to reduce your cooling and heating bills by up to half. On top of all this, it offers the lowest operating noise levels of any heat pump available. It's simply the most advanced, most capable heat pump ever created.

Variable capacity

The key to the XP25's precision lies in the variable capacity of the inverter-drive compressor. Because the XP25 is installed with the iComfort WI-FI thermostat, the compressor can adjust output to any level between 35% and 100% in increments of 1%. So the XP25 only uses the exact amount of energy you need to stay comfortable, while maintaining your desired temperature with exacting precision.

SEERiously efficient

With industry-leading efficiencies of up to 23.50 SEER and 10.20 HSPF, the XP25 can save you hundreds of dollars each year on your utility bills, compared to older or conventional heat pumps.



With Our Specialized Training Lozier can Save You Money Now and Years to Come

Energy Efficiency Results

The new System Adjustment and Verified Efficiency (SAVE) certification assures you that the heating and cooling professional installing your new heating, ventilation and cooling (HVAC) system is properly trained in energy efficiency installation and measurement. Lozier is your SAVE - certified contractor and our assessment will see to it that you purchase the most appropriate, energy-efficient system for your home, and that it's installed correctly for optimum savings and comfort.

Rebates

MidAmerican Energy and Alliant Energy requires that HVAC equipment eligible for rebates be installed by a SAVE-certified contractor.

Lower Energy Costs

By having Lozier Heating & Cooling as your HVAC SAVE-certified contractor we can assess, install and maintain your system. You are assured that it is as efficient as possible in order to save you money on your energy bills month after month, year after year.

Property Value

The ability to present future buyers of your home with a verified efficiency rating certificate will assure them of the quality of the HVAC system to preserve your homes value.

HVAC SAVE: Approved by Alliant Energy and MidAmerican Energy

As a part of Alliant Energy's and MidAmerican Energy's long standing efforts to promote energy efficiency for you and your home, both companies have embraced the HVAC SAVE certification.

SAVE-Certified Peace of Mind

Be sure your heating and cooling professional has the knowledge and understanding to install and maintain your heating and cooling system – and remember you can trust Lozier Heating & Cooling as your SAVE-certified contractor approved by Alliant Energy and MidAmerican Energy

We Service Most Makes And Models Of Heating And Cooling Systems LOZIER MAINTENANCE PLAN

Here's how it works! For an annual plan fee starting at \$185.00, Lozier Heating & Cooling Maintenance Plan members receive their Fall furnace check-up as well as their



Spring air conditioning check-up. If during the course of the year, Lozier is called to your home for an emergency problem, there will not be a diagnostic charge with a repair, plus you will receive a discount on the repair. Another feature is that you can go to our web site, www.LozierHeatingCooling.com

for special seasonal discounts all year long.

The Lozier Maintenance Plan is just another way to say... "Peace Of Mind". All you have to do is set your thermostat and let Lozier do the rest!



Industry Award Winning Dealer Member- Better Business Bureau: A+ Rating Member- Greater Des Moines Heating & Cooling Association Lennox Premier Dealer Lennox Award Winning Service with Multiple Dave Lennox and Circle of Excellence Awards. Only Lennox's best receive this award. SAVE Certified- recognized by MidAmerican Energy and Alliant Energy as a certified contractor Lozier carries all the required state and local licenses plus we are bonded and insured

Season Special... Guaranteed Service

Lozier Heating & Cooling guaranteed service... When your furnace or air conditioner is serviced by Lozier, we will guarantee service for that season (heating or cooling) respectively. If there is a mechanical failure with the furnace / air conditioner, Lozier will provide service, waiving the diagnostic fee when the repair is made. You will only pay for the repair, no diagnostic charge will be applied. This applies only to residential and no other special discounts apply.

For a limited time. Call for details... **267-1000**

Base price...\$109.95

Season Discount... \$20.00

Sale Price

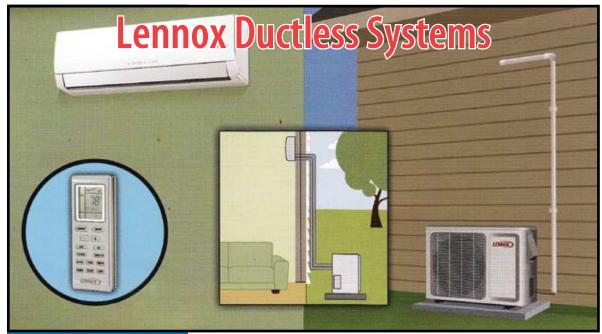
\$50 Off Water Heater Installation

Save \$50.00 off the cost from Lozier Heating and Cooling. Not good with any other offers. For a limited time. Expires 12/30/16

QZIE

Call us at 267-1000 for complete details.

Please note... Lozier now offers Lifetime Warranty on service installed repair parts. Call for Details



The LennoxMS8... Ductless air conditioners and heat pumps! Smart, secure and very comfortable When only certain rooms need cooling and heating, MS8 Mini-Split air conditioners and MS8 heat pumps provide an ideal solution. Unlike window units, a Mini-Split system doesn't leave you vulnerable to insects, weather elements and theft. Each unit is designed to deliver ultra-quiet comfort wherever you need it, all in a small attractive package that blends into any room. With efficiency ratings up to 22 SEER and 10.20 HSPF, the Lennox Mini-Split systems can keep you comfortable

without generating high utility bills. The Lennox MS8 Series, ductless Mini-Split air conditioners and heat pumps provide a smart, energy-efficient way to cool or heat a specific room in your home. Maybe you have a sunroom that's a little too warm in the summer and too cool in the winter. Or a room addition that isn't connected to your duct work. Perhaps you have a media room that generates a lot of extra heat. Now, thanks to Lennox, any

room can be comfortable any time of the year without a complicated installation.



When you refer a friend who makes a purchase of new equipment from Lozier Heating and Cooling, we will give you a \$100.00 Bonus for the referral and your friend will receive \$100.00 bonus. Referral must be made before purchasing.

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From: Name

To: Name	
Address	
Phone	

West Des Moines, IA 50265